Outlook for Japanese Stock Market & Economy

Sumitomo Mitsui DS Asset Management

Hisashi Shiraki, CMA Chief Global Strategist

Miwa Asahi

Xinyan Zhao

-February 2025-

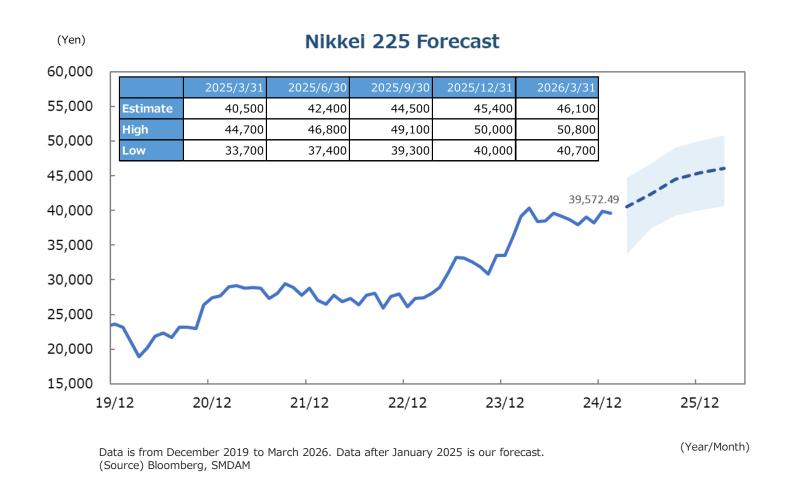




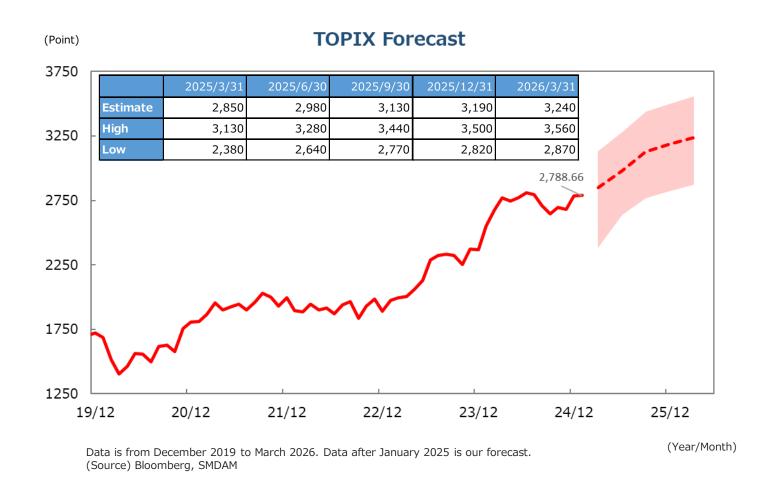
Market Outlook

- We are bullish on the Japanese stock market in the mid-to-long term driven by steady growth of corporate earnings, the virtuous cycle of "wage increase and mild inflation", and improvements in corporate governance.
- We expect the recent range trading will break upward once the future path of the US monetary policy and the cycle of the global economy becomes clearer.
- We expect the Nikkei 225 will reach 45,400, 15% upside potential, by the end of 2025.
- Foreign investors seem to be gradually returning to the Japanese stock market despite
 the Bank of Japan's monetary tightening and the political uncertainty. The normalization
 of the economy and rising interest rate boosting confidence in the domestic value stocks,
 such as banks and other financial names.

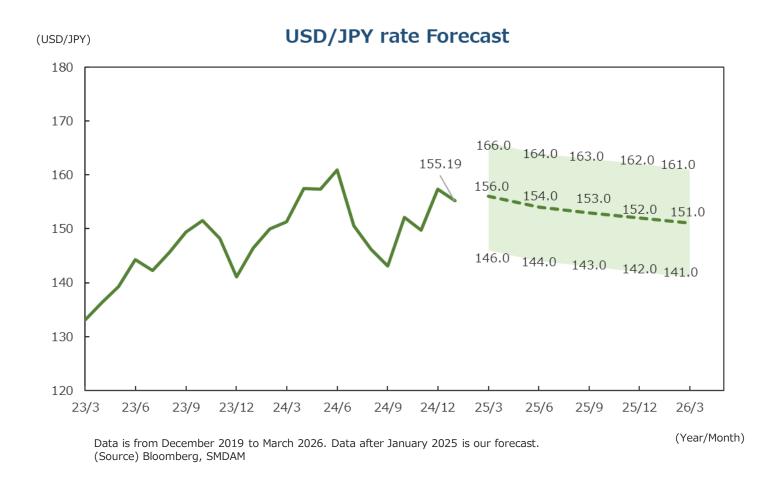
We see bullish perspective of Japanese equity



We see bullish perspective of Japanese equity



Narrowing interest rate gap to weigh on USD/JPY rate ahead





Upside / Downside risk scenarios

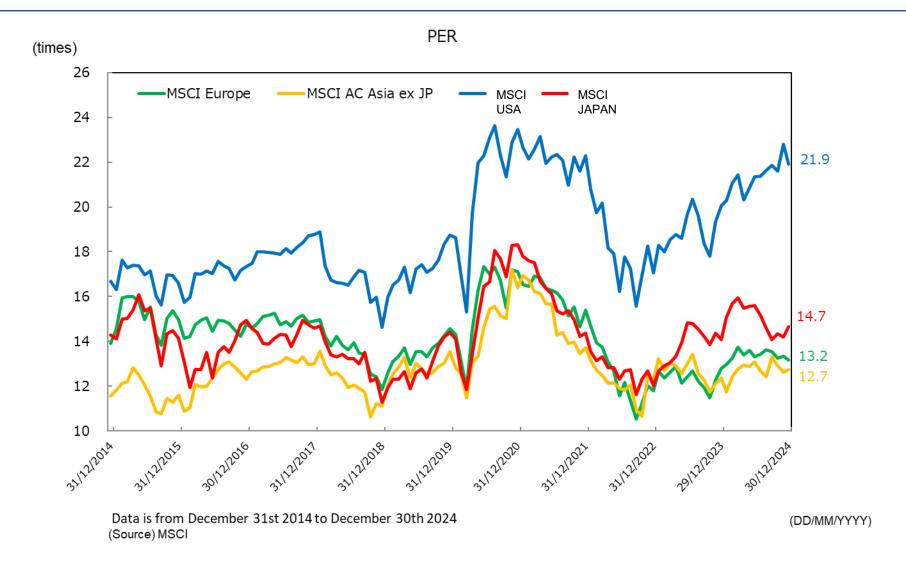
Upside Risks

- An increase in terminal rate of economic growth due to the end of deflation
- Further improvements of corporate governance, driven by Tokyo Stock Exchange

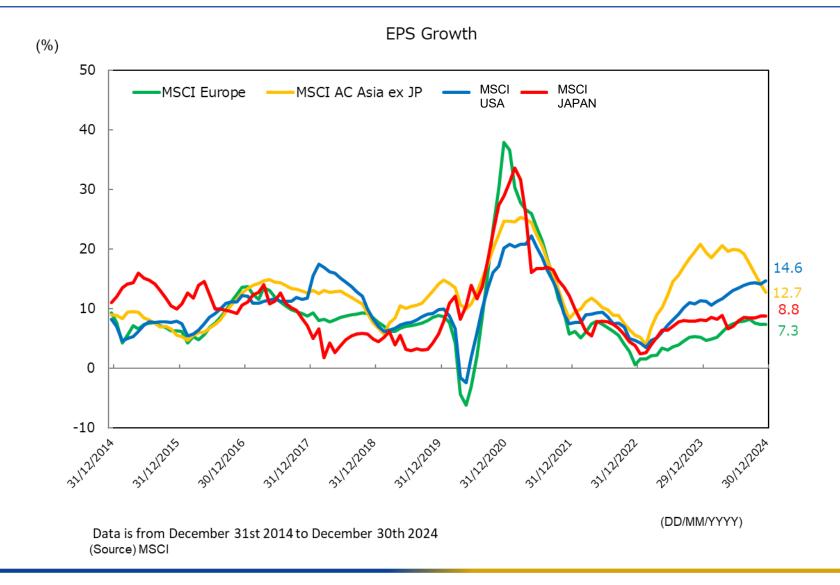
Downside Risks

- Slow down in wage increases
- Excessive and rapid appreciation of the JPY
- Stagnation in the business cycle of the manufacturing sector

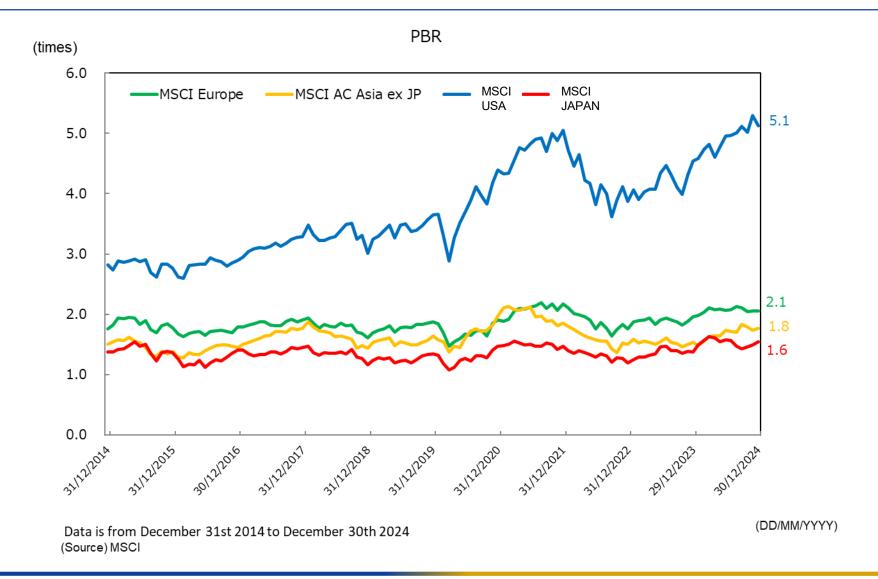
P/E ratio is at the 10 year average in Japan



Earnings growth keeps steady momentum

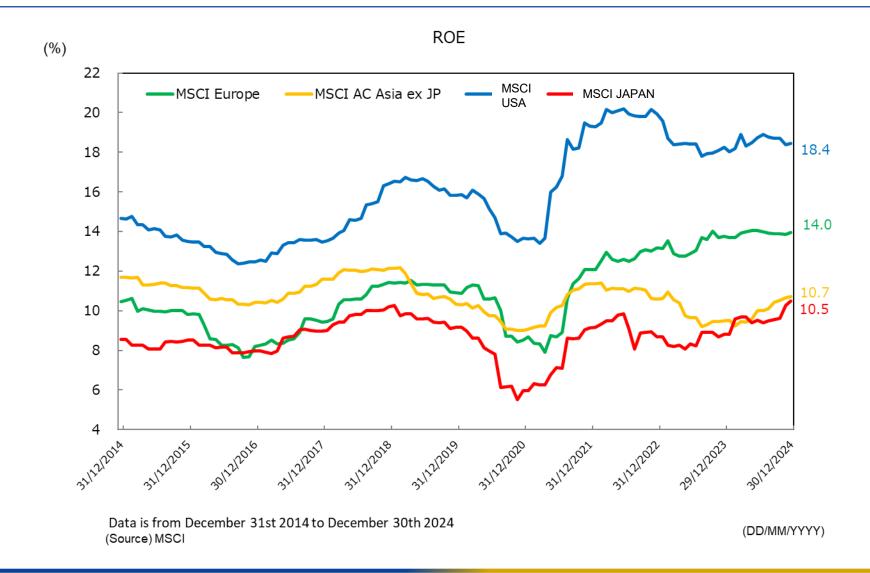


Japan's Price to Book rising but still lagging behind global peers



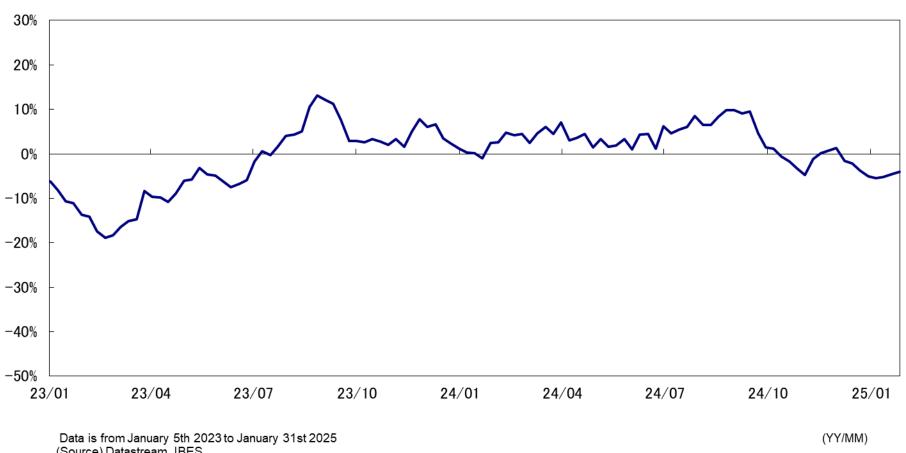


Earnings growth boosts Japan's ROE



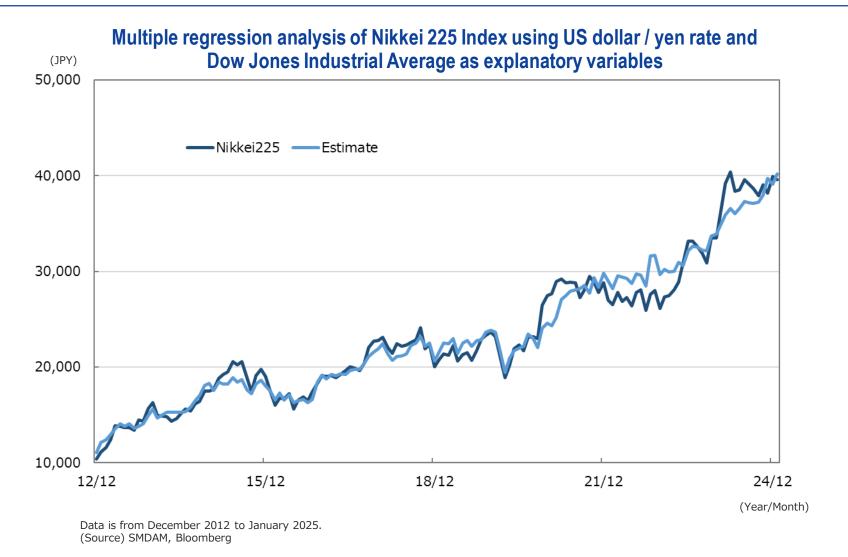
Uncertainty over global politics weighs on earnings forecasts

TOPIX EPS Revision Index

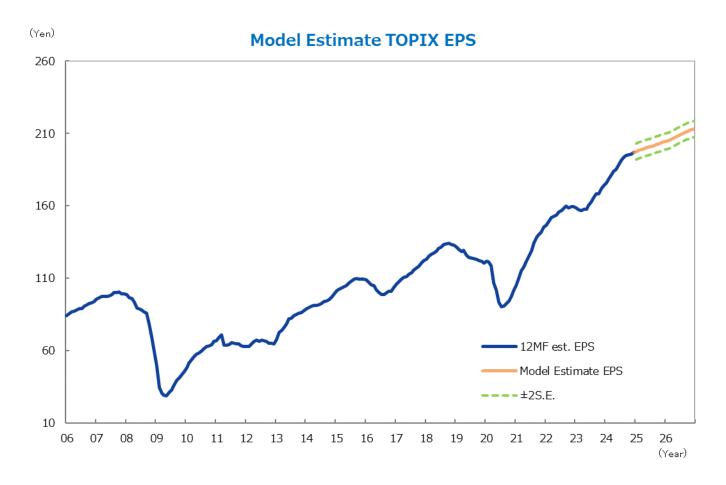


(Source) Datastream, IBES

Weakening Yen and rally of US equity lift Nikkei 225



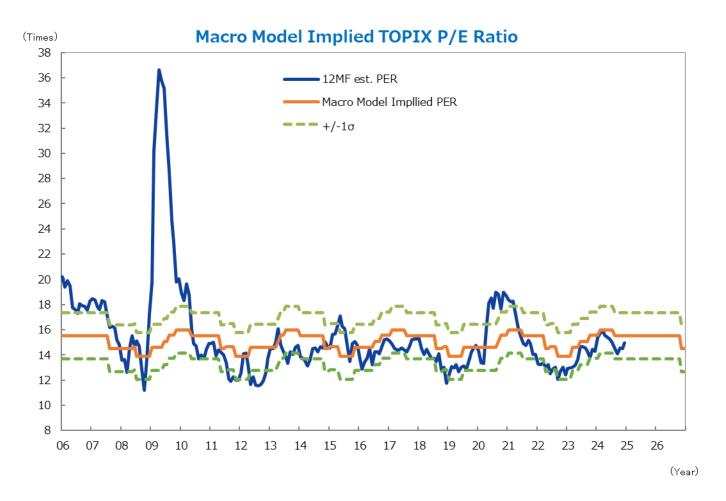
Quant model suggests EPS keeps upward trend going forward



Note: Consensus data is from January 2006 to December 2024. Model estimate Data is from January 2025 to December 2026. Source: SMDAM



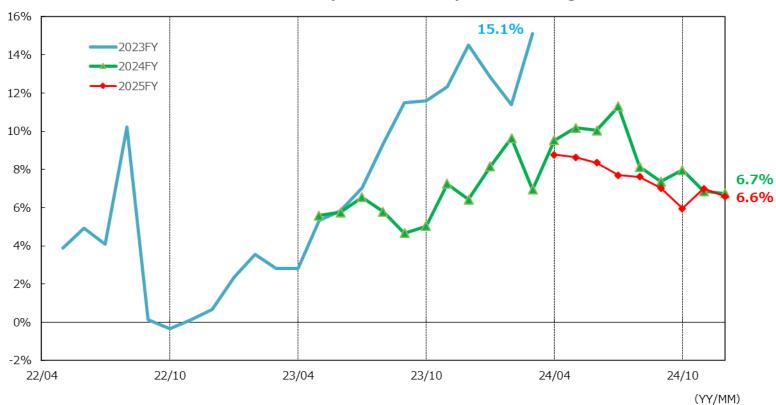
TOPIX is currently traded with attractive P/E ratio



Note: Consensus data is from January 2006 to December 2024. Model estimate Data is from December 2006 to December 2026. Source: SMDAM

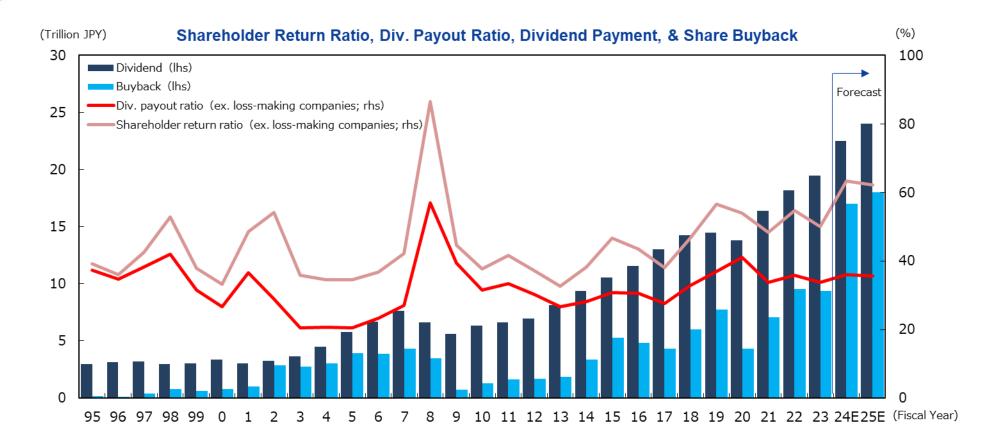
SMDAM analysts see a cruising speed of earnings growth ahead

SMDAM Core Research Universe (Excl. Financials) Est. Recurring Profit Growth



Note: Data is as of 21st January 2025, SMDAM Core Universe (Excl. Financials) consists of 398 Japanese companies covered by SMDAM in-house analysts. Source: SMDAM

Streak of record-breaking dividends and share buybacks



Note: Data is from FY1995 to FY2025. FY2024 and FY2025 are forecasts by Daiwa Securities. Source: Toyo Keizai, Quick, INDB, Daiwa Securities, SMDAM

Seesaw of value and growth in the short term

Performance Comparison of Russell/Nomura Style Indices

Index	Returns(%)								
Index	3 Month	6 Month	YTD	1 Year	2 year	3 Year	5 Year		
RN Japan Equity	3.36	-2.93	-1.53	8.09	42.81	42.76	58.27		
Total Value	4.60	-3.54	-1.96	12.00	54.93	63.53	74.89		
Top Cap Value	7.38	-3.89	-1.79	18.40	65.64	77.05	106.76		
Large Cap Value	4.60	-4.39	-1.99	12.18	56.38	65.25	79.88		
Mid Cap Value	1.77	-4.99	-2.23	6.26	46.62	52.62	50.34		
Small Cap Value	4.44	0.57	-1.84	11.03	48.23	55.60	53.66		
Micro Cap Value	4.13	-0.21	-2.13	8.51	42.55	51.48	46.62		
Total Growth	2.26	-2.30	-1.06	4.72	31.90	24.90	41.71		
Top Cap Growth	4.04	-2.88	-0.53	6.64	38.74	28.60	52.97		
Large Cap Growth	2.48	-2.46	-0.88	5.18	34.37	26.35	46.14		
Mid Cap Growth	-0.72	-1.81	-1.71	2.18	26.17	21.81	33.91		
Small Cap Growth	0.48	-0.59	-2.55	0.90	13.14	13.72	9.12		
Micro Cap Growth	-2.67	-5.14	-3.46	-5.82	3.33	6.03	1.23		
Top Cap Total	5.31	-3.31	-1.06	10.97	49.82	47.99	74.11		
Large Cap Total	3.42	-3.39	-1.42	8.25	44.36	43.50	62.21		
Mid Cap Total	0.62	-3.64	-2.02	4.36	36.70	37.24	46.33		
Small Cap Total	2.97	0.17	-2.09	7.07	33.81	38.11	35.84		
Micro Cap Total	1.92	-1.80	-2.54	3.58	28.47	34.88	31.15		

Note: As of 22nd January 2025

(Source) Bloomberg



Current status & Outlook of Japanese economy

[Current Status]

- <u>The economy is recovering</u>. While external demand is slightly sluggish due to the current decrease in export, domestic demand is solid, thanks to steady CAPEX, in areas such as software, capital goods and total supply. Wage increase is supporting consumer spending despite higher inflation. So far, the growing uncertainty over the US economic policies has limited impact on business sentiment.
- <u>Inflation is on an upward trend.</u> Nationwide core CPI rose by +2.7% YOY in November, up from +2.3% in October, and the Tokyo Metropolitan Area core CPI rose by +2.4% YOY in December, up from +2.2% in November. The rise in both Nationwide and the Tokyo Metropolitan Area core CPI was mainly driven by energy prices, following the reduction of government emergency measures implemented to cope with the extreme heat. Additionally, rising service prices and cost-push pressure from the depreciation of the JPY also contributed to the upward trend.

[Outlook]

- (1) While we have maintained our real GDP growth forecast for FY 2024 at +0.5% and that for FY 2026 at +0.9%, we have lowered our estimate for FY 2025 from +1.2% to 1.0%. The downward revision for FY 2025 reflects a reduction in our assumed scale of tax cuts from 3.8 trillion yen to 0.7 trillion yen, as expected by the ruling party. This revision considers the possibility of power dilution of the Democratic Party for the People as the Japan Innovation Party approaches the ruling party. We expect the Japanese economy to return to a moderate growth trajectory, supported by wage increases, steady appetite for CAPEX (such as labor saving, digitalization, greening, urban development, and construction of semiconductor factories), economic measures, and the resilience of overseas economies.
- While we have maintained core CPI forecast for FY 2024 at +2.6%, we have raised our estimate for FY 2025 from +2.1% to +2.2% and that for FY2026 from +1.5% to +1.9%. The upward revision for FY 2026 is mainly due to the cancellation of assumption regarding the elimination of the provisional gasoline tax. We expect cost-push pressure from import prices to ease, while inflation will be stable due to the rising service prices driven by wage hikes. We forecast core CPI to decelerate a bit, still maintain a momentum of around +2.0% YOY.
- We expect the government to adopt accommodative fiscal policies. Prime Minister Ishiba has confirmed that he will continue his predecessor's policies and focus on combating deflation over the next three years. In November, the Cabinet approved a comprehensive economic measure aimed at "ensuring people's safety and security and sustainable growth." Regarding tax cuts, an agreement has been reached between the ruling party and the opposition Democratic Party for the People to raise the minimum taxable income from the current 1.03 million yen, starting in 2025. The Japan Innovation Party emphasizes on education fee support, including tuition support for high school students, and free school lunches.
- We have maintained our forecast for the Bank of Japan's monetary policy. We expect the BOJ to raise its policy rate to 0.75% in July 2025, 1.00% in January 2026, and 1.25% in January 2027. We anticipate the BOJ to raise interest rate gradually towards the lower bound of a neutral economic interest rate level (between 1% to 2.5%) at a pace of once every six months until the rate reaches 1%. Beyond that point, the pace of rate hikes will slow down to once a year. There is a risk of a delay in the rate hike if the US raises tariffs. If the Japanese economy is negatively impacted by the higher US tariffs without a corresponding depreciation of the yen, it is possible that the BOJ will delay the rate hikes and maintain its current policy for an extended period.

Forecast for the Japanese economy

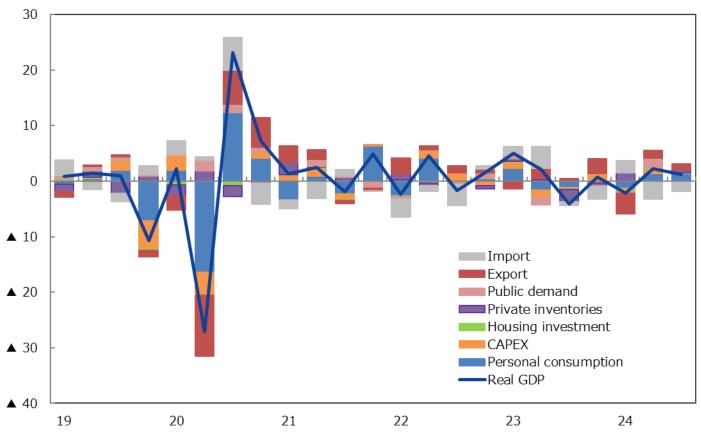
Forecast of annual Real GDP growth and its breakdown						
Fiscal Year	FY21	FY22	FY23	FY24 Est	FY25 Est	FY26 Est
Real GDP	3.0%	1.4%	0.7%	0.5%	1.0%	0.9%
Private final consumption expenditure	1.8%	2.6%	-0.4%	0.6%	1.1%	0.8%
Private housing investment	0.3%	-2.6%	0.8%	-1.6%	-0.9%	-1.1%
Private-sector capital investment	3.2%	3.6%	-0.1%	2.5%	1.8%	1.6%
Private inventory investment	0.5%	0.0%	-0.3%	0.1%	0.0%	0.0%
Public fixed capital formation	-6.4%	-5.5%	-0.3%	0.9%	0.0%	0.7%
Net export contribution	0.8%	-0.5%	1.4%	-0.6%	0.1%	0.1%
Exports of goods and services	12.5%	4.9%	2.8%	0.7%	3.2%	3.5%
Imports of goods and services	7.3%	7.3%	-3.3%	3.8%	2.8%	3.0%
Nominal GDP	2.9%	2.3%	4.9%	3.0%	2.9%	2.5%
GDP deflator	-0.1%	0.9%	4.2%	2.6%	1.9%	1.7%
Industrial Production Index	5.6%	-0.3%	-1.9%	-0.4%	2.2%	1.5%
Consumer Price Index (Core)	0.1%	3.0%	2.8%	2.6%	2.2%	1.9%
Consumer Price Index (BOJ Core)	-0.8%	2.2%	3.9%	2.2%	2.1%	2.0%
Domestic corporate goods price index	7.1%	9.6%	2.4%	2.9%	1.3%	1.1%
Employee compensation	2.1%	2.5%	1.9%	4.0%	3.5%	3.4%
Unemployment rate	2.8%	2.6%	2.6%	2.5%	2.4%	2.3%
Monetary Policy interest rate (Short term)	-0.10%	-0.10%	0-0.1%	0.50%	1.00%	1.25%

Note: Rate of increase over the previous year. Net exports are based on the degree of contribution, and the consumer price index (Core) excludes the effects of the consumption tax and free education. Source: Sumitomo Mitsui DS Asset Management based on data from the Cabinet Office, the Ministry of Internal Affairs and Communications, and the Ministry of Economy, Trade and Industry



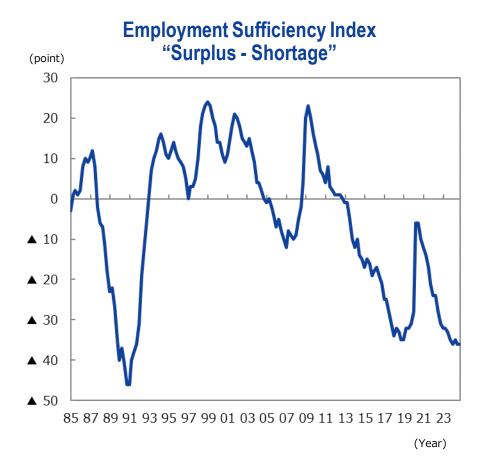
Japanese economy returns to a growth trend





Note: Data is from Q1 2019 to Q3 2024. Source: Cabinet office, SMDAM

Conundrum of Japanese labor market



Note: Data is from April 1985 to December 2024. Source: The bank of Japan, SMDAM

Company of Added Value

(%)

80

75

70

Note: Data is from April 1985 to April 2024. Source: Ministry of finance, SMDAM

65

60

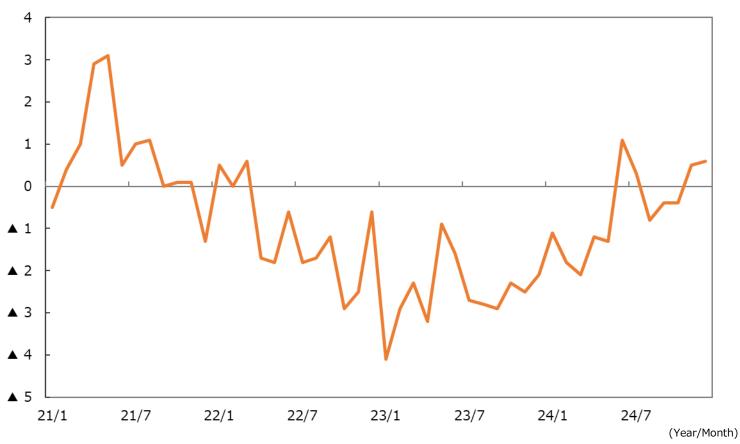


85 87 89 91 93 95 97 99 01 03 05 07 09 11 13 15 17 19 21 23

(Year)

Wage increase start beating inflation

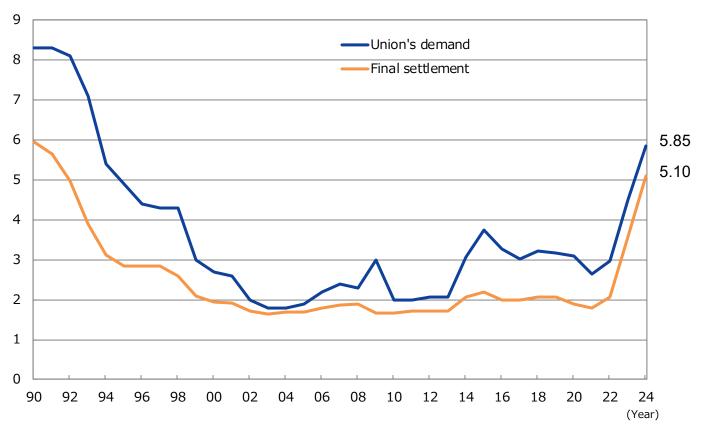




Note: Data is from January 2021 to December 2024. Source: Japanese Trade Union Confederation, SMDAM

Highest wage increase in 33 years

Wage increase (YOY, %)

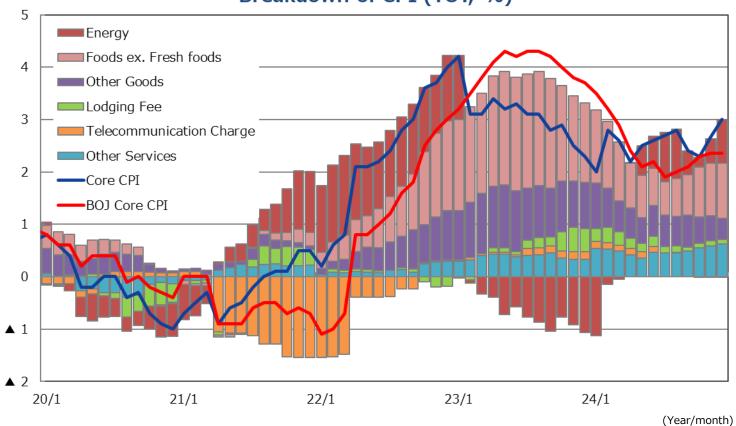


Note: Data is from FY 1990 to FY 2024.

Source: Japanese Trade Union Confederation, SMDAM

Energy and foods boost inflation

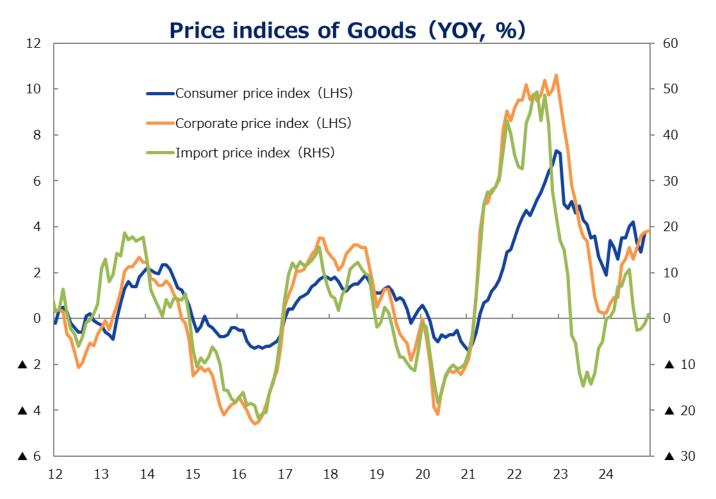




Note: Data is from January 2020 to December 2024.

Source: MIAC, SMDAM

Corporate price rising despite weaker import prices



Note: Data is from January 2012 to December 2024.

Source: MIAC, Bloomberg, SMDAM

Improvement in business sentiment appears to have stalled

BOJ business condition **DI** Large manufacturers (%)



BOJ business condition **DI** Large non-manufacturers (%)

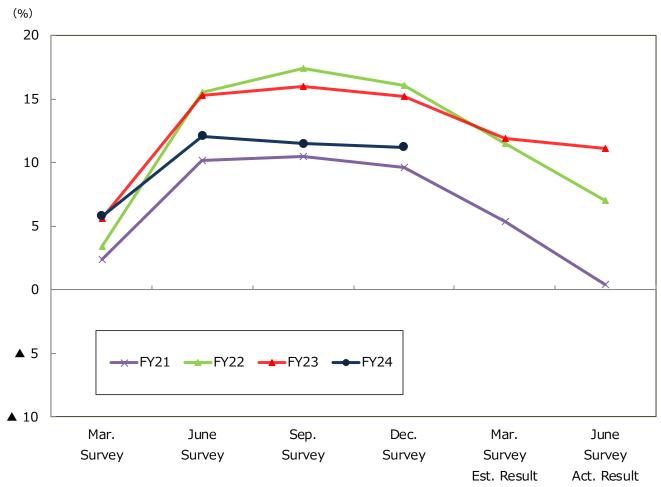


Note: Data is from Q1 2004 to Q4 2024. The orange shadow represents periods of economic recession.

Source: The Bank of Japan, SMDAM

Appetite for CAPEX keeps momentum so far

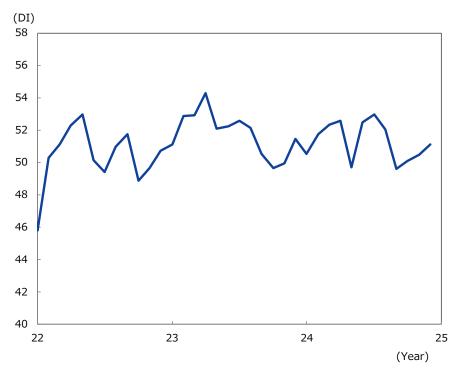
Plan of CAPEX (Inc. Software, Ex. Land and R&D, YOY)



Note: Data is from Q1 FY2021 to Q4 FY2024. Source: The Bank of Japan, SMDAM

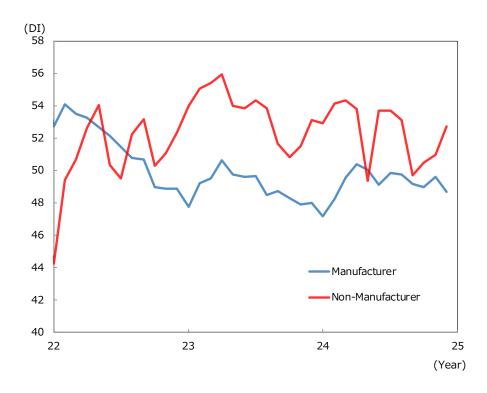
Business sentiment diverges between manufacturers & services

Composite PMI



Note: Data is from February 2022 to January 2025. Source: Bloomberg, SMDAM

PMI, Manufacturer & Non-Manufacturer



Autos to boost Industrial production in the near future

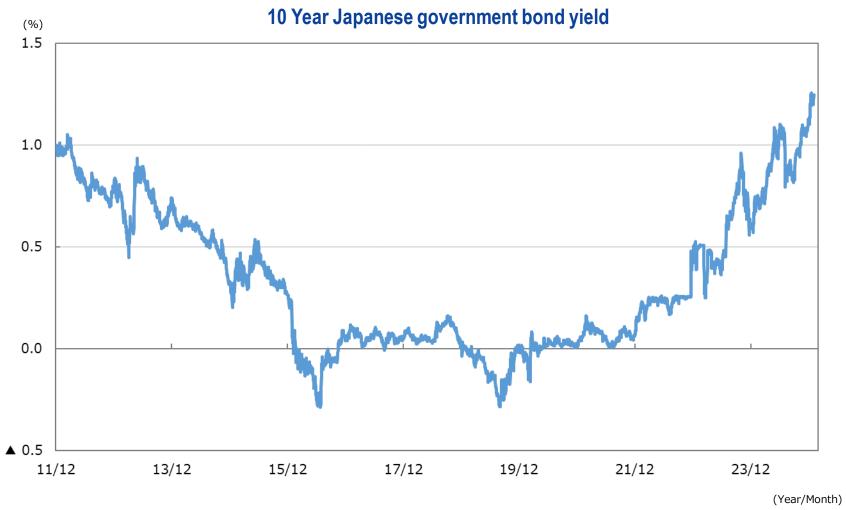
Industrial Production (Dec. 2019=100)



Note: Data is from January 2019 to January 2025. Data after November 2024 is forecasts.

Source: METI, SMDAM

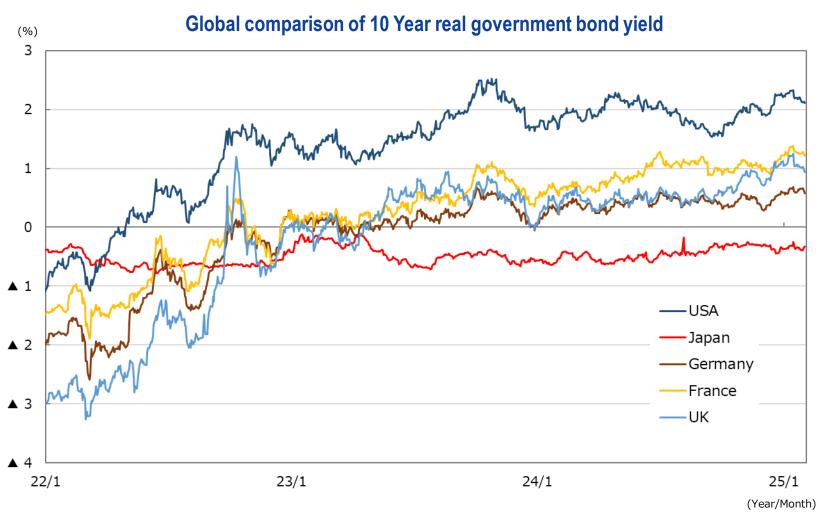
Growing expectation for further monetary tightening



Note: Data is from 31st December 2011 to 31st January 2025.

Source: Bloomberg

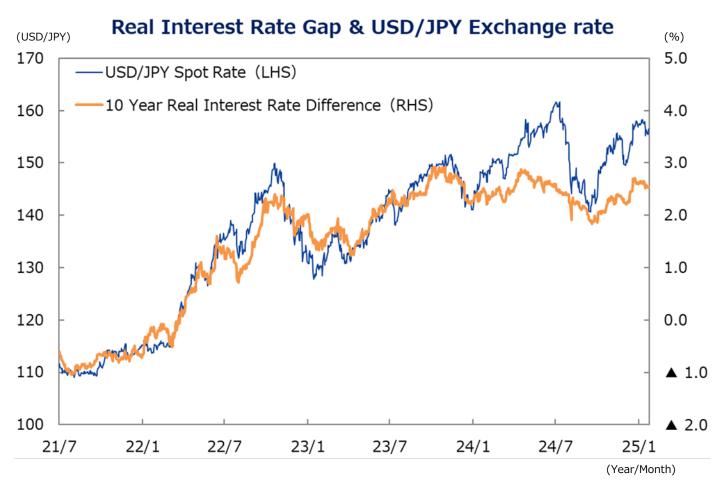
Why is Japan interest rate going to be raised further?



Note: Data is from 1st January 2011 to 31st January 2025. Source: Bloomberg

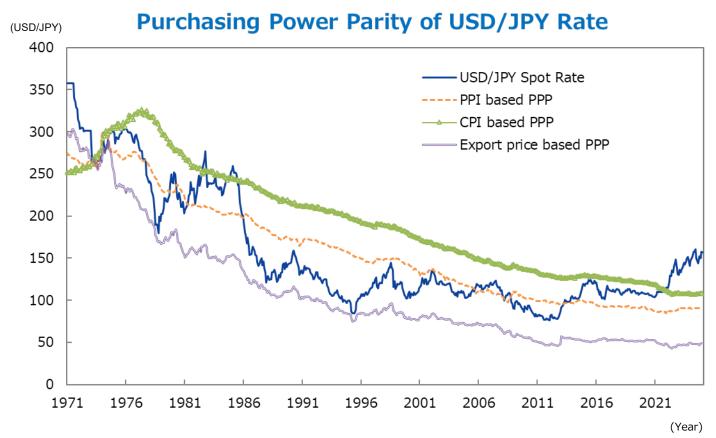


Divergence between FOREX and interest rate gap again



Note: Real interest rates are 10 year government bond yields. Data is from 1st July 2021 to 31st January 2025. Source: Bloomberg, SMDAM

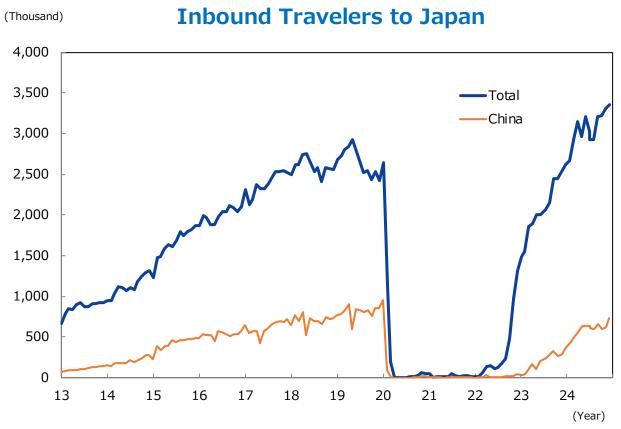
USD/JPY rate stays far above purchasing power parity



Note: Data is from January 1971 to December 2024.

Source: DOL, Bank of Japan, SMDAM

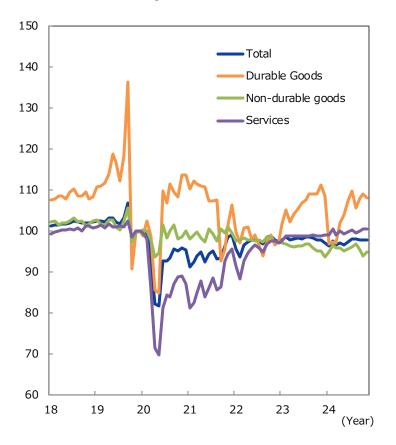
Inbound travel keeps strong momentum



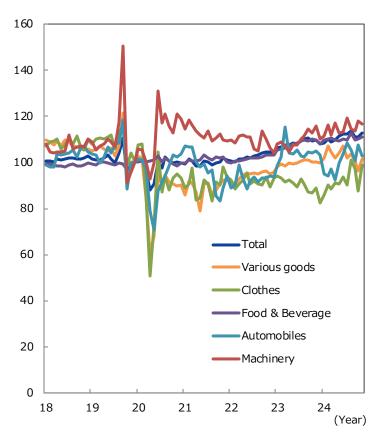
Note: Data is from January 2013 to December 2024. Data is non-seasonally adjusted. Source: Japan National Tourism Organization, SMDAM

Consumers are mixed with solid appetite for durables

Consumer Activity Index (Dec. 2019 = 100)



Retail Sales (Dec. 2019 = 100)



Note: Data is from January 2018 to November 2024. Source; Bank of Japan, METI, and SMDAM

PM Ishiba failed to boost popularity of the ruling party

Cabinet approval rate



Note: Data is from January 2013 to January 2025.

Source: NHK, Asahi, Kyodo, Nikkei, Yomiuri, Sankei, Mainichi, Jiji, and SMDAM

Schedule of major events

Year	Month	Date	Event	
2025	February		Japan-U.S. Summit Meeting	
		17	Release of 2024 Q4 GDP	
	March	11	Revision of 2024 Q4 GDP	
		14	Release of the results of spring negotiations of Trade Union Confederation	
		18-19	Monetary Policy Meeting	
		25	Expiration of the term of the Bank of Japan's Adachi Policy Board member	
			Enactment of the FY 2025 budget and tax-related bills	
	April	13	Start of Osaka Expo	
		30-5/1	Monetary Policy Meeting	
	May		Release of 2025 Q1 GDP	
	June	9	Revision of 2025 Q1 GDP	
		16-17	Monetary Policy Meeting	
			Cabinet's decisions on "Big-boned policy"	
			End of the ordinary Diet session	
		30	Expiration of the term of the Bank of Japan's Nakamura Policy Board member	
	July		Final results of spring negotiations of Trade Union Confederation	
		22	Election of the Tokyo Metropolitan Assembly Member	
		28	Election of the House of Councillors	
	August		Release of 2025 Q2 GDP	
	Septemebr		Revision of 2025 Q2 GDP	
		18-19	Monetary Policy Meeting	
	October	29-30	Monetary Policy Meeting	
	November		Release of 2025 Q3 GDP	
	December		Revision of 2025 Q3 GDP	
		18-19	Monetary Policy Meeting	
			Cabinet approval of the initial budget for FY 2026 and the outline for tax reform	

(Source) Compiled by Sumitomo Mitsui DS Asset Management Co., Ltd.

Disclaimer

Please read this disclaimer carefully.

- This material is for non-Japanese institutional investors only.
- The research and analysis included in this report, and those opinions or judgments as outcomes thereof, are intended to introduce or demonstrate capabilities and expertise of Sumitomo Mitsui DS Asset Management Company, Limited (hereinafter "SMDAM"), or to provide information on investment strategies and opportunities. Therefore this material is not intended to offer or solicit investments, provide investment advice or service, or to be considered as disclosure documents under the Financial Instruments and Exchange Law of Japan.
- The expected returns or risks in this report are calculated based upon historical data and/or estimated upon the economic outlook at present, and should be construed no warrant of future returns and risks.
- Past performance is not necessarily indicative of future results.
- The simulated data or returns in this report besides the fund historical returns do not include/reflect any investment management fees, transaction costs, or re-balancing costs, etc.
- The investment products or strategies do not guarantee future results nor guarantee the principal of investments. The investments may suffer losses and the results of investments, including such losses, belong to the client.
- The recipient of this report must make its own independent decisions regarding investments.
- The opinions, outlooks and estimates in this report do not guarantee future trends or results. They constitute SMDAM's judgment as of the date of this material and are subject to change without notice.
- The awards included in this report are based on past achievements and do not guarantee future results.
- The intellectual property and all rights of the benchmarks/indices belong to the publisher and the authorized entities/individuals.
- This material has been prepared by obtaining data from sources which are believed to be reliable but SMDAM can not and does not guarantee
 its completeness or accuracy.
- All rights, titles and interests in this material and any content contained herein are the exclusive properties of SMDAM, except as otherwise stated. It is strictly prohibited from using this material for investments, reproducing/copying this material without SMDAM's authorization, or from disclosing this material to a third party.

Registration Number: The Director of Kanto Local Finance Bureau (KINSHO) No.399

Member of Japan Investment Advisers Association, The Investment Trusts Association, Japan and Type II Financial Instruments Firms Association © Sumitomo Mitsui DS Asset Management Company, Limited