Outlook for Japanese Stock Market & Economy

Sumitomo Mitsui DS Asset Management

Hisashi Shiraki, CMA Chief Global Strategist Miwa Asahi Xinyan Zhao

-January 2025-

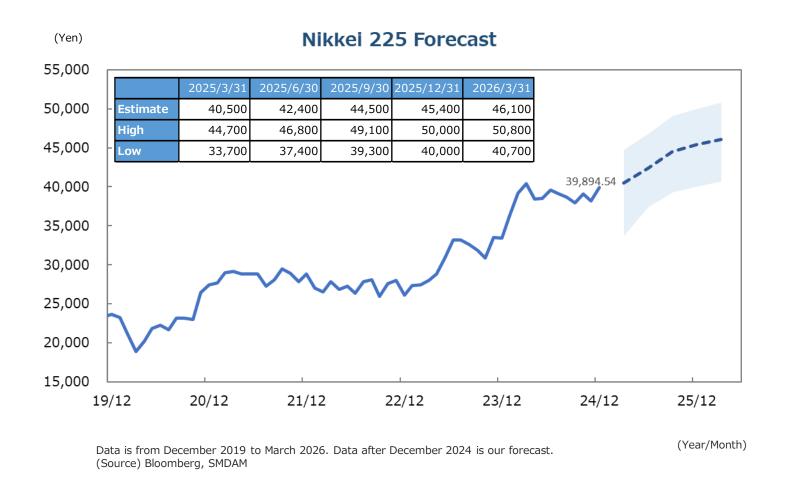




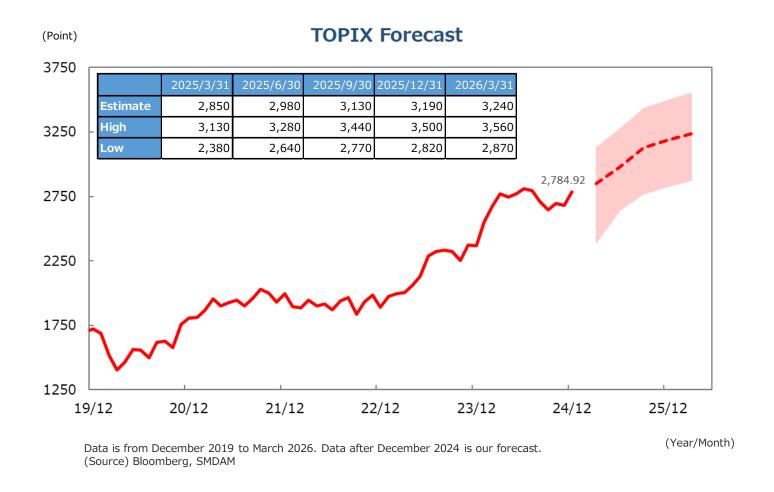
Market Outlook

- We are bullish on the Japanese stock market in the mid-to-long term driven by steady growth of corporate earnings, the virtuous cycle of "wage increase and mild inflation", and improvements in corporate governance.
- We expect the recent range trading will break upward once the future path of US monetary policy becomes clearer and market volatility settles.
- We expect the Nikkei 225 will reach to 45,400 and TOPIX to 3,190 by the end of 2025.
- Although foreign investors' appetite for Japanese stocks appears sluggish, a massive amount of share buybacks, as much as 17 trillion yen in FY 2024, could protect the downside and boost the stock market going forward.

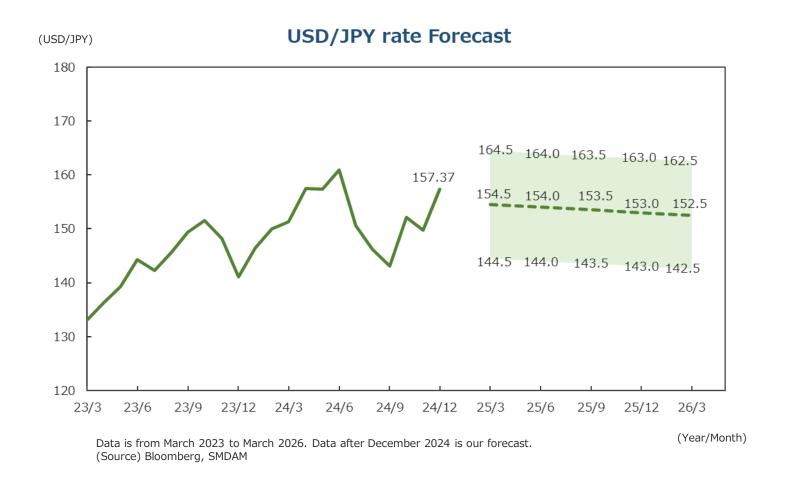
We are bullish on Japanese equity market



We are bullish on Japanese equity market



Narrowing interest rate gap weighing on USD/JPY rate ahead





Upside / Downside risk scenarios

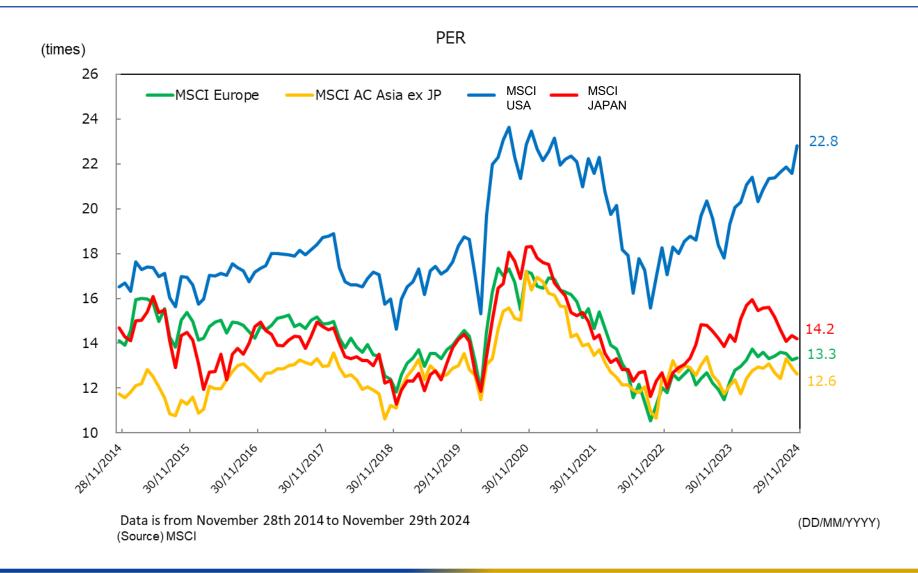
Upside Risks

- An increase in terminal rate of economic growth due to the end of deflation
- Further improvements of corporate governance, driven by Tokyo Stock Exchange

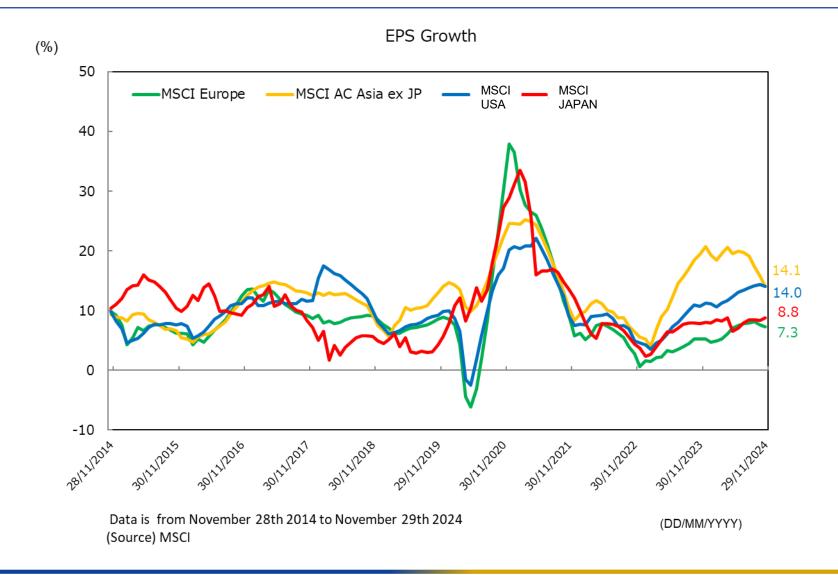
Downside Risks

- Tighter fiscal policy aimed at achieving a primary surplus
- Excessive and rapid appreciation of the JPY, which could impact corporate earnings
- Stagnation in the business cycle of manufacturing

P/E ratio is just below 10 year average in Japan

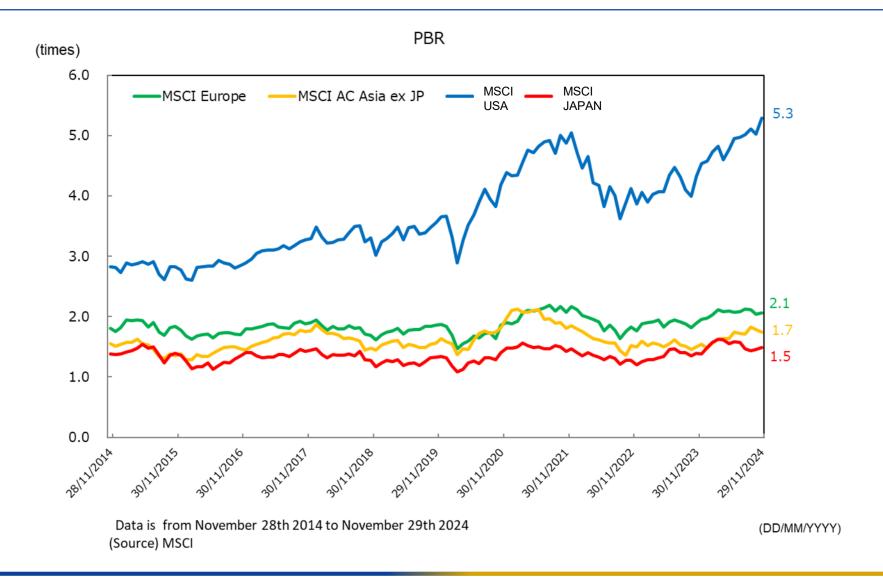


Earnings growth keeps steady momentum



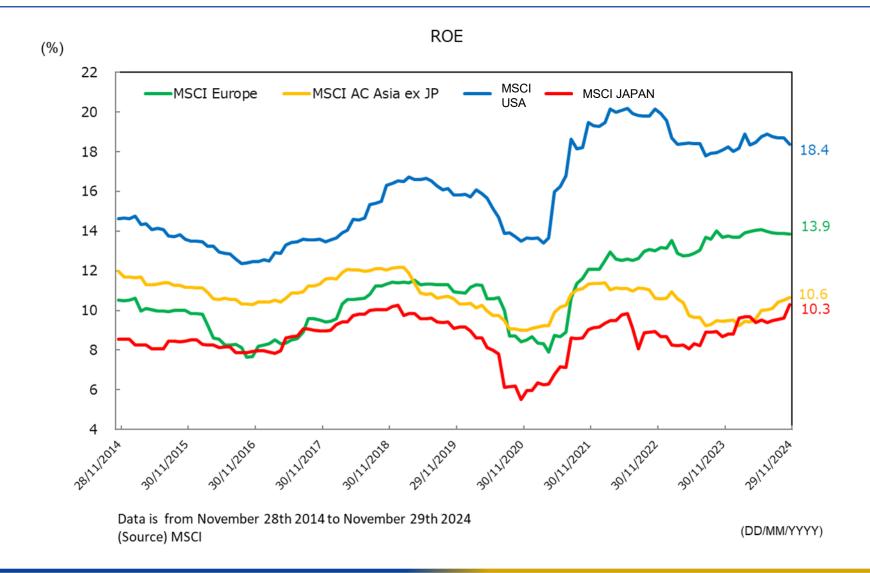


Japan's P/B ratio lags behind global peers



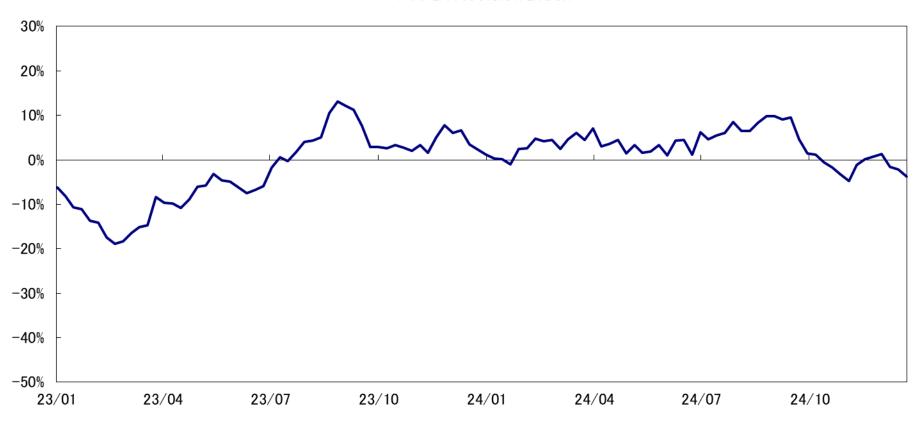


Earnings growth boost Japan's ROE



Uncertainty over global politics weighs on earnings forecasts

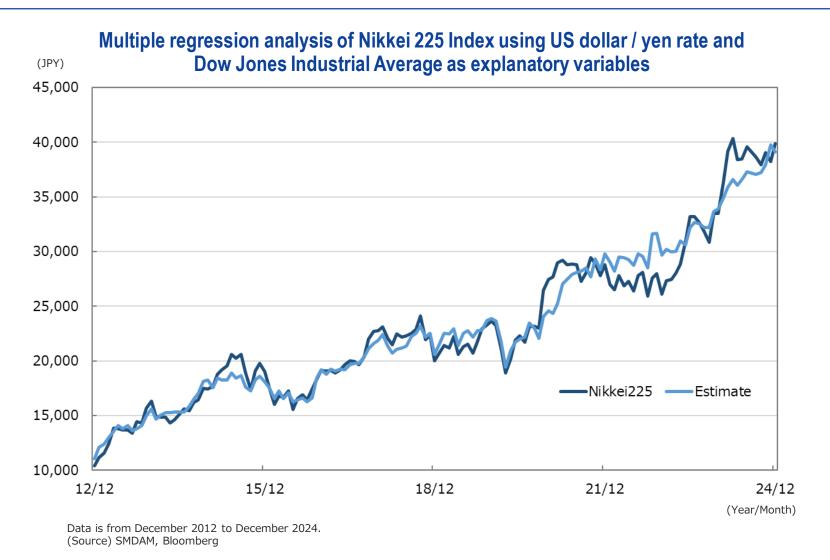
TOPIX Revision Index



Data is from January 5th 2023 to December 26th 2024 (Source) Datastream, IBES

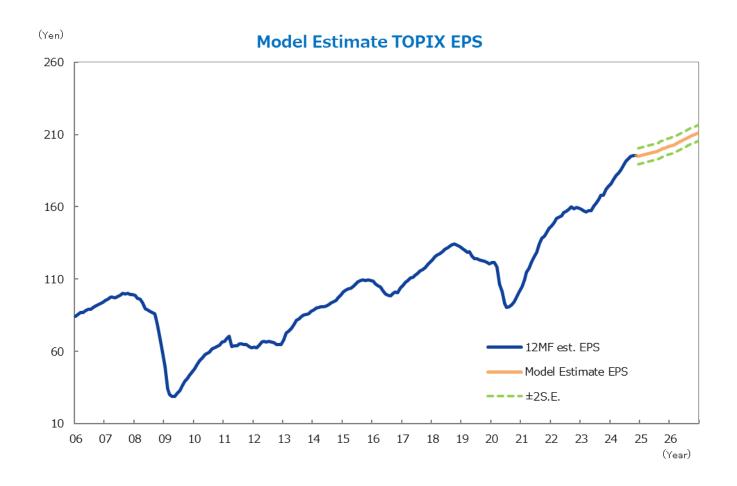
(YY/MM)

Weakening Yen and rally of US equity lift Nikkei 225



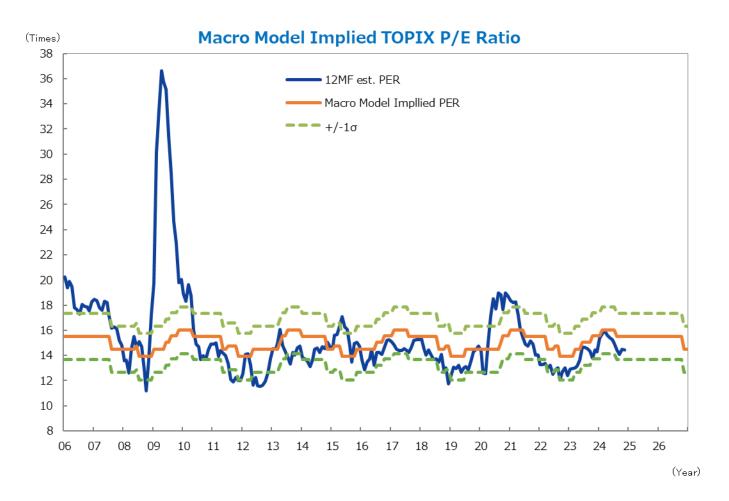


Quant model suggests that EPS to accelerate in the near future



Note: Consensus data is from January 2006 to November 2024. Model estimate Data is from December 2024 to December 2026. Source: SMDAM

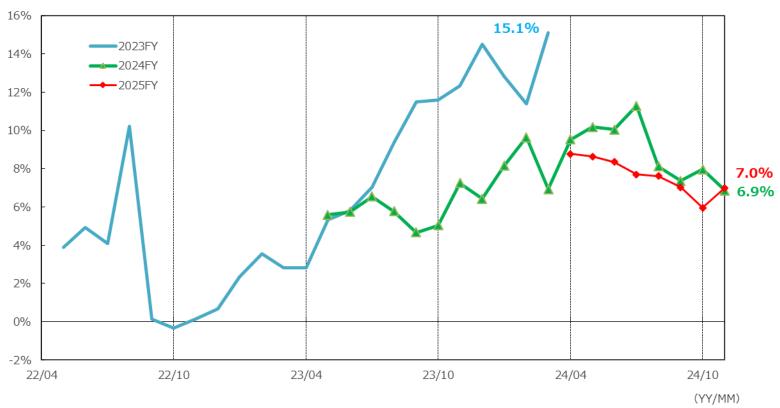
TOPIX is currently traded with attractive P/E ratio



Note: Consensus data is from January 2006 to November 2024. Model estimate Data is from December 2024 to December 2026. Source: SMDAM

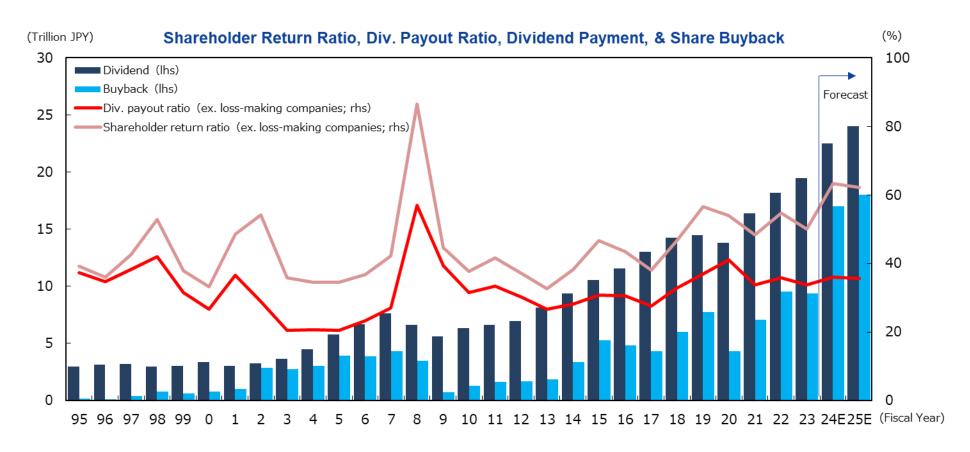
SMDAM analysts see a cruising speed of earnings growth ahead





Note: Data is as of 10th December 2024, SMDAM Core Universe (Excl. Financials) consists of 398 Japanese companies covered by SMDAM in-house analysts. Source: SMDAM

Streak of record-breaking dividends and share buybacks



Note: Data is from FY1995 to FY2025. FY2024 and FY2025 are forecasts by Daiwa Securities. Source: Toyo Keizai, Quick, INDB, Daiwa Securities, SMDAM

Seesaw of value and growth in the short term

Performance Comparison of Russell/Nomura Style Indices

Index	Returns(%)								
index	3 Month 6 Month		YTD	1 Year	2 year	3 Year	5 Year		
RN Japan Equity	3.87	-0.26	15.12	16.75	40.81	36.98	57.66		
Total Value	4.62	-1.27	19.02	20.65	53.23	63.77	70.78		
Top Cap Value	8.08	-1.93	26.20	27.92	63.55	78.07	100.79		
Large Cap Value	4.73	-1.91	19.76	21.25	54.58	66.41	75.39		
Mid Cap Value	1.53	-1.86	13.82	15.12	44.94	53.72	46.99		
Small Cap Value	3.78	1.50	15.42	17.67	46.81	52.30	50.84		
Micro Cap Value	3.40	-0.53	13.23	15.94	43.11	46.88	44.18		
Total Growth	3.30	0.82	11.88	13.50	29.76	15.01	44.02		
Top Cap Growth	5.08	-0.80	14.76	16.57	36.64	18.26	54.95		
Large Cap Growth	3.28	0.41	12.56	14.13	31.88	16.09	48.15		
Mid Cap Growth	-0.07	2.95	8.51	9.69	23.45	12.06	36.59		
Small Cap Growth	3.30	4.39	5.92	7.84	13.40	6.51	13.05		
Micro Cap Growth	-1.65	-2.54	-1.11	0.98	4.00	-2.39	5.74		
Top Cap Total	6.17	-1.31	18.92	20.70	47.76	41.49	73.00		
Large Cap Total	3.88	-0.72	15.67	17.21	42.13	37.57	61.41		
Mid Cap Total	0.72	0.13	11.26	12.50	34.29	32.16	46.03		
Small Cap Total	3.57	2.54	11.61	13.71	32.98	33.13	36.03		
Micro Cap Total	1.75	-1.17	8.23	10.72	29.00	28.89	31.62		

Note: As of 19th December 2024

(Source) Bloomberg



Current status & Outlook of Japanese economy

[Current Status]

- The economy is recovering. Real GDP in Q3 of 2024 was revised upward, showing growth for the second consecutive quarter. While the economic figures for Q4 are off to a strong start in capital goods and total supply, consumer data showed some weakness, possibly due to the subdued demand for seasonal goods caused by the extreme heat. Export is slowing but remain resilient. The Bank of Japan's December "Tankan survey" indicates business conditions were generally flat, while CAPEX remain solid. Although the victory of Donald Trump in the US presidential election has raised uncertainty over the US economic policies, the impact on domestic business sentiment has been limited so far.
- <u>Inflation is in upward trend.</u> Nationwide core CPI rose by +2.3% YOY in October, down from +2.4% in September, while the Tokyo Metropolitan Area core CPI rose by +2.2% YOY in November, up from +1.8% in October. The rise in Tokyo Metropolitan Area core CPI was mainly driven by energy prices, following the reduction of government emergency measures to cope with the extreme heat. Additionally, rising service prices and cost-push pressure from the depreciation of the JPY also contributed.

[Outlook]

- While we have raised our real GDP growth forecast for FY 2024 from +0.3% to +0.5% and that for FY 2026 from +0.8% to +0.9%, we have maintained our estimate for FY 2025 at +1.2%. The upward revision for FY 2024 reflects actual data for July to September 2024, while the revision for FY 2026 is mainly due to the assumption of elimination of provisional gasoline tax. We assume the increase in the minimum taxable income will begin in 2025, with the expected amount being half of what the Democratic Party for the People is advocating for. We expect the Japanese economy to return to a moderate growth path, supported by wage increases, steady appetite for CAPEX (such as labor saving, digitalization, greening, urban development, and construction of semiconductor factories), economic measures including tax reduction, and the resilience of overseas economies.
- While we have maintained core CPI forecast for FY 2024 at +2.6% and that for FY 2025 at +2.1%, we have lowered that for FY 2026 from +1.9% to +1.5%. The downward revision for FY 2026 reflects the assumption of elimination of provisional gasoline tax. We expect cost-push pressure from import prices will decrease, while inflation will be stable due to rising service prices driven by wage hikes. We forecast core CPI to maintain a momentum of around +2.0% YOY, with high volatility due to the impact of economic measures. The BOJ Core CPI (excluding food and energy) is to stay at around +2% as it is not affected by subsidies for utility bills and change in gasoline tax.
- We expect the government to adopt accommodative fiscal policies. Prime Minister Ishiba has confirmed that he will continue his predecessor's policies and focus on combating deflation over the next three years. In November, the Cabinet approved a comprehensive economic measure aimed at "ensuring people's safety and security and sustainable growth." Regarding tax cuts, an agreement has been reached between the ruling party and the opposition Democratic Party for the People to raise the minimum taxable income from the current 1.03 million yen starting in 2025 and to abolish the provisional gasoline tax.
- We have maintained our forecast for the Bank of Japan's monetary policy. We expect the BOJ to raise its policy rate to 0.50% in January 2025, 0.75% in July 2025, 1.00% in January 2026, and 1.25% in January 2027. We anticipate the BOJ will coordinate carefully with the government before each rate hike, conducting comprehensive research on the domestic economy, inflation, and overseas economies (particularly the United States) as part of the "Outlook Report" in January 2025. Following that, gradual interest rate hikes towards the lower bound of a neutral economic interest rate level (1% to 2.5%) will continue at a pace of once every six months until the rate reaches 1%. Beyond that point, the pace of rate hikes will slow down to once a year. There is a risk of a delay of rate hike in case of the US raises tariffs. If the Japanese economy is negatively impacted by the US tariff increase without a corresponding depreciation of the yen, it is possible that the BOJ will delay the rate hike and keep the policy unchanged for a while.

Forecast for the Japanese economy

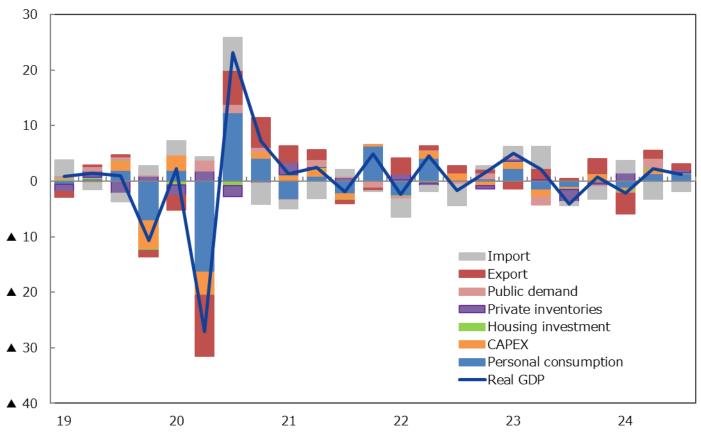
Forecast of annual Real GDP growth and its breakdown						
Fiscal Year	FY21	FY22	FY23	FY24 Est	FY25 Est	FY26 Est
Real GDP	3.0%	1.4%	0.7%	0.5%	1.2%	0.9%
Private final consumption expenditure	1.8%	2.6%	-0.4%	0.6%	1.4%	1.0%
Private housing investment	0.3%	-2.6%	0.8%	-1.5%	-0.8%	-1.1%
Private-sector capital investment	3.2%	3.6%	-0.1%	2.5%	1.8%	1.6%
Private inventory investment	0.5%	0.0%	-0.3%	0.1%	0.0%	0.0%
Public fixed capital formation	-6.4%	- 5.5%	-0.3%	1.0%	0.1%	0.7%
Net export contribution	0.8%	- 0.5%	1.4%	-0.6%	0.0%	0.1%
Exports of goods and services	12.5%	4.9%	2.8%	1.2%	3.3%	3.3%
Imports of goods and services	7.3%	7.3%	-3.3%	4.4%	3.2%	2.9%
Nominal GDP	2.9%	2.3%	4.9%	3.0%	3.0%	2.3%
GDP deflator	-0.1%	0.9%	4.2%	2.6%	1.8%	1.4%
Industrial Production Index	5.6%	-0.3%	- 1.9%	- 0.5%	2.6%	1.6%
Consumer Price Index (Core)	0.1%	3.0%	2.8%	2.6%	2.1%	1.5%
Consumer Price Index (BOJ Core)	-0.8%	2.2%	3.9%	2.2%	2.0%	2.0%
Domestic corporate goods price index	7.1%	9.6%	2.4%	2.7%	1.1%	1.1%
Employee compensation	2.1%	2.5%	1.9%	3.8%	3.5%	3.4%
Unemployment rate	2.8%	2.6%	2.6%	2.5%	2.3%	2.2%
Monetary Policy interest rate (Short term)	-0.10%	-0.10%	0-0.1%	0.50%	1.00%	1.25%

Note: Rate of increase over the previous year. Net exports are based on the degree of contribution, and the consumer price index (Core) excludes the effects of the consumption tax and free education. Source: Sumitomo Mitsui DS Asset Management based on data from the Cabinet Office, the Ministry of Internal Affairs and Communications, and the Ministry of Economy, Trade and Industry



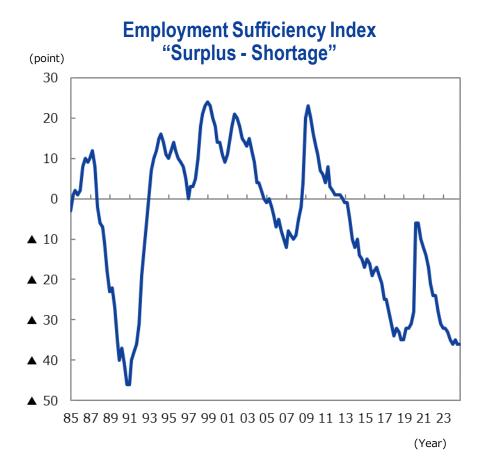
Japanese economy returns to a growth trend





Note: Data is from Q1 2019 to Q3 2024. Source: Cabinet office, SMDAM

Conundrum of Japanese labor market



Note: Data is from April 1985 to December 2024. Source: The bank of Japan, SMDAM

Company of Added Value

(%)

80

75

70

Note: Data is from April 1985 to April 2024. Source: Ministry of finance, SMDAM

65

60

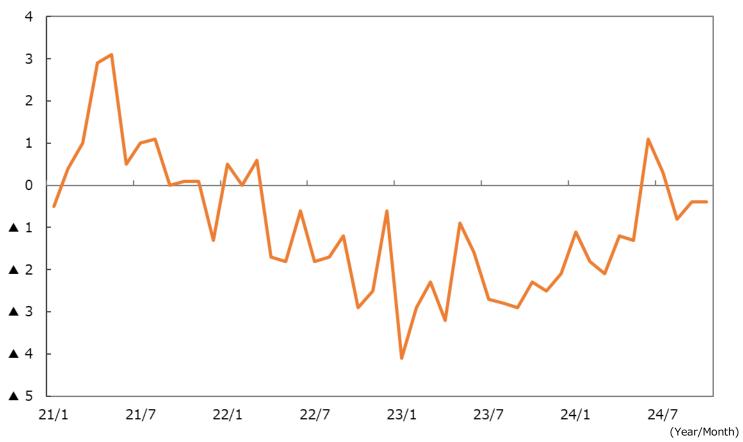


85 87 89 91 93 95 97 99 01 03 05 07 09 11 13 15 17 19 21 23

(Year)

Inflation erodes purchasing power of consumers





Note: Data is from January 2021 to October 2024. Source: Japanese Trade Union Confederation, SMDAM

Highest wage increase in 33 years

Wage increase (YOY, %)

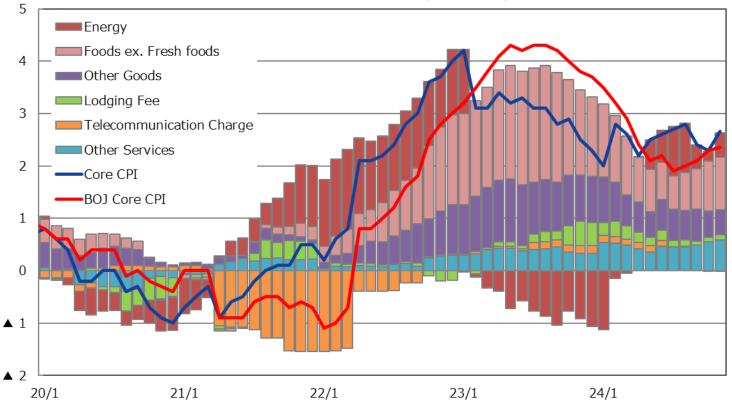


Note: Data is from FY 1990 to FY 2024.

Source: Japanese Trade Union Confederation, SMDAM

End of utility bill subsidies and foods lifts CPI

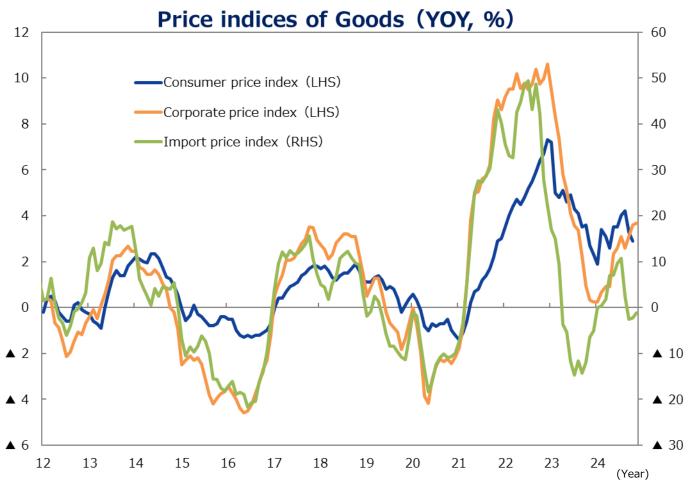




Note: Data is from January 2020 to November 2024.

Source: MIAC, SMDAM

Corporate price rising despite weaker import prices



Note: Data is from January 2012 to November 2024.

Source: MIAC, Bloomberg, SMDAM

Improvement in business sentiment appears to have stalled

BOJ business condition **DI** Large manufacturers (%)



BOJ business condition **DI** Large non-manufacturers (%)

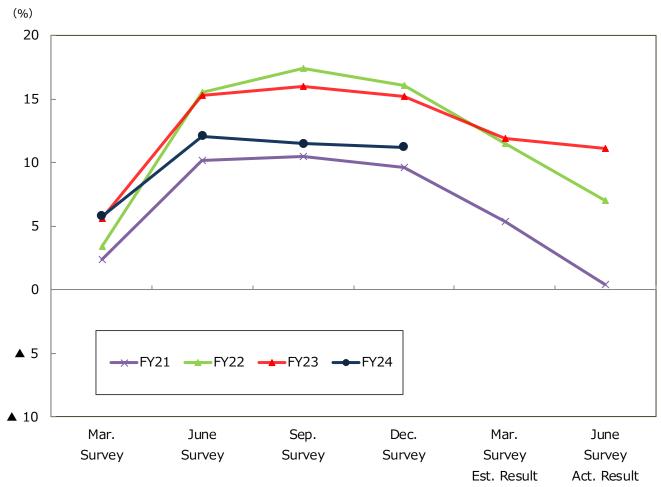


Note: Data is from Q1 2004 to Q4 2024. The orange shadow represents periods of economic recession.

Source: The Bank of Japan, SMDAM

Appetite for CAPEX keeps momentum so far

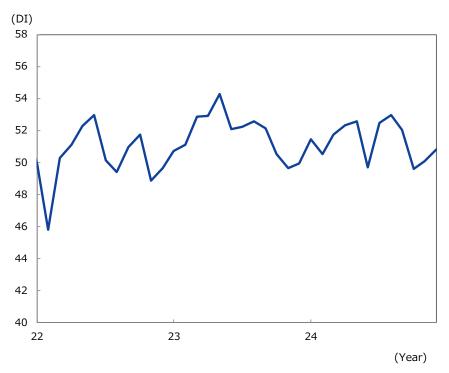
Plan of CAPEX (Inc. Software, Ex. Land and R&D, YOY)



Note: Data is from Q1 FY2021 to Q4 FY2024. Source: The Bank of Japan, SMDAM

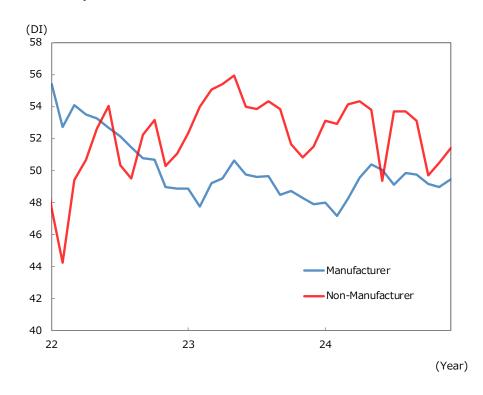
Business sentiment rebound gradually

Composite PMI



Note: Data is from January 2022 to December 2024. Source: Bloomberg, SMDAM

PMI, Manufacturer & Non-Manufacturer



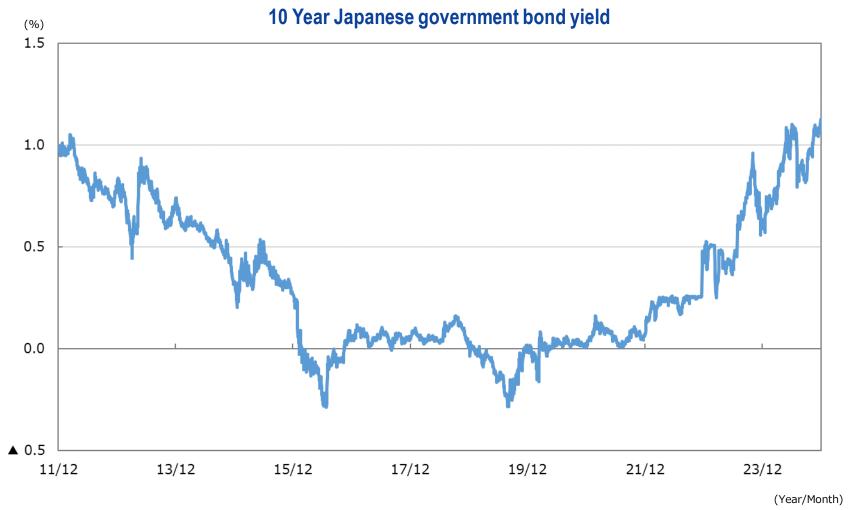
Industrial production is flat and mixed

Industrial Production (Dec. 2019=100)



Sumitomo Mitsui DS Asset Management

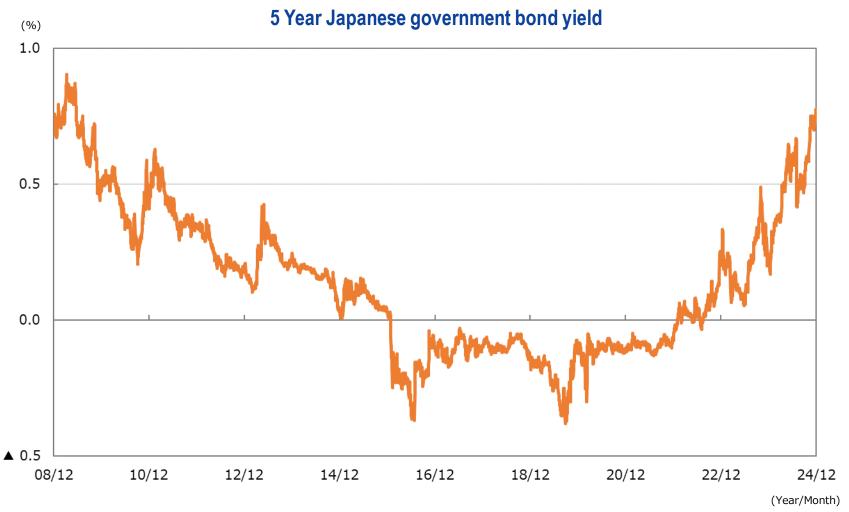
Growing expectation for further monetary tightening



Note: Data is from 31st December 2011 to 31st December 2024.

Source: Bloomberg

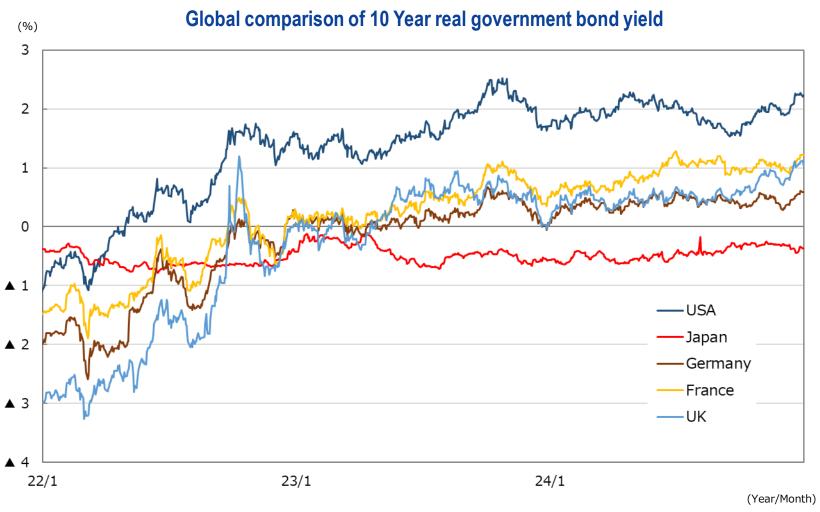
Growing expectation for further monetary tightening



Note: Data is from 31st December 2008 to 31st December 2024.

Source: Bloomberg

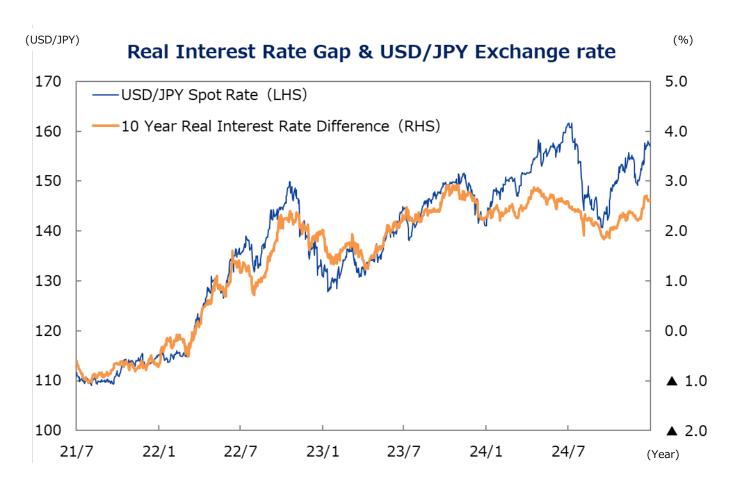
Why is Japan interest rate going to be raised further?



Note: Data is from 1st January 2011 to 31st December 2024. Source: Bloomberg

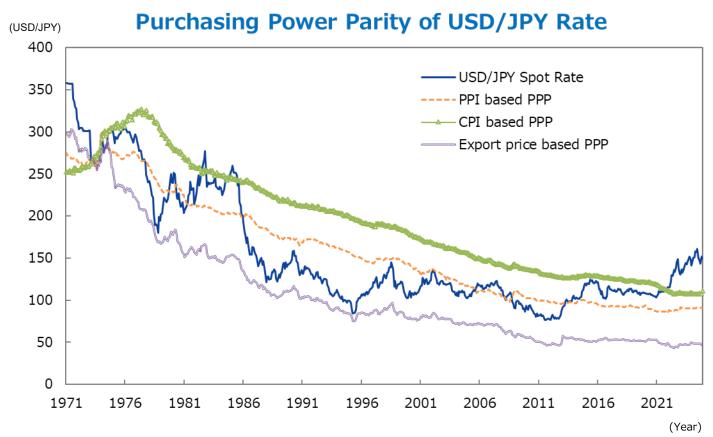


Divergence between FOREX and interest rate gap again



Note: Real interest rates are 10 year government bond yields. Data is from 1st July 2021 to 31st December 2024. Source: Bloomberg, SMDAM

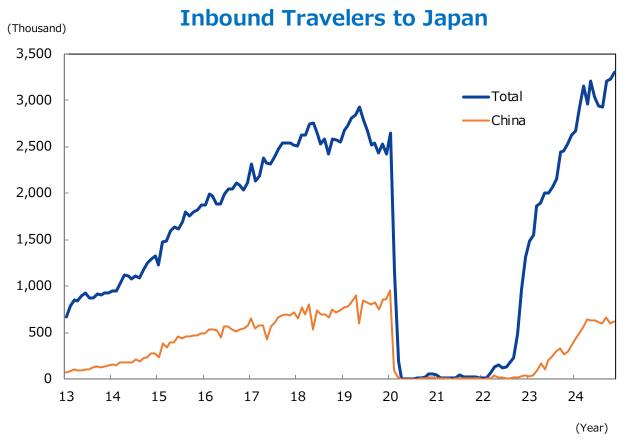
USD/JPY rate stays far above purchasing power parity



Note: Data is from January 1971 to November 2024. Source: DOL, Bank of Japan, SMDAM

Sumitomo Mitsui DS Asset Management

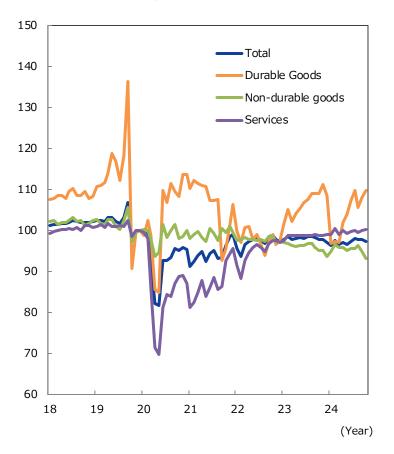
Inbound travel keeps momentum despite weak flow from China



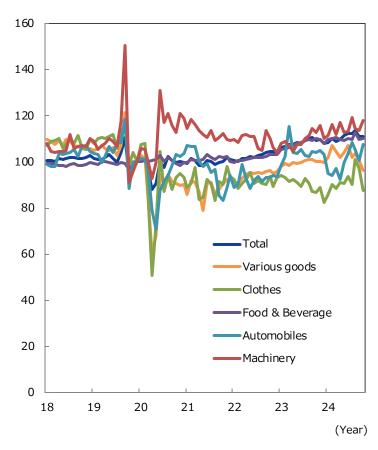
Note: Data is from January 2013 to November 2024. Data is non-seasonally adjusted. Source: Japan National Tourism Organization, SMDAM

Consumers buying durables, while hesitate to spend for clothes

Consumer Activity Index (Dec. 2019 = 100)



Retail Sales (Dec. 2019 = 100)



Note: Data is from January 2018 to October 2024. Source; Bank of Japan, METI, and SMDAM

New PM Ishiba failed to boost popularity of ruling party

Cabinet approval rate



Note: Data is from January 2013 to December 2024.

Source: NHK, Asahi, Kyodo, Nikkei, Yomiuri, Sankei, Mainichi, Jiji, and SMDAM

Schedule of major events

Year	Month	Date	Event
2025	January		Ordinary Diet Session
		23-24	Monetary Policy Meeting
	February	17	Release of 2024 Q4 GDP
	March	11	Revision of 2024 Q4 GDP
		18-19	Monetary Policy Meeting
			Release of the results of spring negotiations of Trade Union Confederation
		25	Expiration of the term of the Bank of Japan's Adachi Policy Board member
			Enactment of the FY 2025 budget and tax-related bills
	April	_ 13	Start of Osaka Expo
		30-5/1	Monetary Policy Meeting
	May		Release of 2025 Q1 GDP
	_		D 11 (2007 04 CDD
	June	46.47	Revision of 2025 Q1 GDP
		16-17	Monetary Policy Meeting
			Cabinet's decisions on "Big-boned policy"
			End of the ordinary Diet session
-		30	Expiration of the term of the Bank of Japan's Nakamura Policy Board member
	July	••	Final results of spring negotiations of Trade Union Confederation
-		28	Election of the House of Councillors
	August		Release of 2025 Q2 GDP
	Septemebr		Revision of 2025 Q2 GDP
		18-19	Monetary Policy Meeting
	October	29-30	Monetary Policy Meeting
		30	Expiration of the term of the House of Representatives
	November		Release of 2025 Q3 GDP
	December		Revision of 2025 Q3 GDP
		18-19	Monetary Policy Meeting
			Cabinet approval of the initial budget for FY 2025 and the outline for tax reform

(Source) Compiled by Sumitomo Mitsui DS Asset Management Co., Ltd.



Disclaimer

Please read this disclaimer carefully.

- This material is for non-Japanese institutional investors only.
- The research and analysis included in this report, and those opinions or judgments as outcomes thereof, are intended to introduce or demonstrate capabilities and expertise of Sumitomo Mitsui DS Asset Management Company, Limited (hereinafter "SMDAM"), or to provide information on investment strategies and opportunities. Therefore this material is not intended to offer or solicit investments, provide investment advice or service, or to be considered as disclosure documents under the Financial Instruments and Exchange Law of Japan.
- The expected returns or risks in this report are calculated based upon historical data and/or estimated upon the economic outlook at present, and should be construed no warrant of future returns and risks.
- Past performance is not necessarily indicative of future results.
- The simulated data or returns in this report besides the fund historical returns do not include/reflect any investment management fees, transaction costs, or re-balancing costs, etc.
- The investment products or strategies do not guarantee future results nor guarantee the principal of investments. The investments may suffer losses and the results of investments, including such losses, belong to the client.
- The recipient of this report must make its own independent decisions regarding investments.
- The opinions, outlooks and estimates in this report do not guarantee future trends or results. They constitute SMDAM's judgment as of the date of this material and are subject to change without notice.
- The awards included in this report are based on past achievements and do not guarantee future results.
- The intellectual property and all rights of the benchmarks/indices belong to the publisher and the authorized entities/individuals.
- This material has been prepared by obtaining data from sources which are believed to be reliable but SMDAM can not and does not guarantee its completeness or accuracy.
- All rights, titles and interests in this material and any content contained herein are the exclusive properties of SMDAM, except as otherwise stated. It is strictly prohibited from using this material for investments, reproducing/copying this material without SMDAM's authorization, or from disclosing this material to a third party.

Registration Number: The Director of Kanto Local Finance Bureau (KINSHO) No.399

Member of Japan Investment Advisers Association, The Investment Trusts Association, Japan and Type II Financial Instruments Firms Association © Sumitomo Mitsui DS Asset Management Company, Limited