

"Spring Festival" holidays continues to increase tourism demand this year

"Spring Festival" is one of the 3 largest seasonal festivals in China (Spring Festival, Boy's Festival, Mid-Autumn Festival) which is a Lunar New Year. Date of "Spring Festival", based on the lunar calendar, differs by each year and was celebrated someday during midst of January to midst of February. In China, "Spring Festival" in 2018 is on 16th February and the holiday period is from 15th February to 21st February (7 days). "Spring Festival" holidays has big impact on consumption in and out of China, as Chinese people celebrate Lunar New Year returning home and enjoying travelling.

Point 1

Domestic tourist number in China during "Spring Festival" is expected to be about 385 million consuming RMB 900 billion

- According to the China Tourism Academy, domestic tourist number of China is expected to increase + 12% YoY to about RMB 385 million during "Spring Festival" holidays in 2018. Enormous turnout of people to places such as shopping mall and amusement park is expected, as domestic tourism demand of China is increasing due to its development of transportation network such as high-speed rail.
- Also, domestic consumption such as retail sales and catering service is expected to increase + 10% YoY to about RMB 900 billion. In China, demand of higher-quality products and services such as high-performance products friendly to environment and health, sports and leisure are increasing.

Point 2

The number of outbound tourists from China increased + 6% YoY Japan ranks 2nd for the popular travel destination

- The number of outbound tourists from China during "Spring Festival" holidays is expected to increase + 6% YoY to about 6.5 million in 2018.
- Among the top 10 popular travel destination, Japan was ranked 2nd. Osaka and Tokyo are the popular cities and tours relating to snow seem to gain popularity. Number of Chinese tourists to Japan during "Spring Festival" holidays is expected to be about 340 thousand and average value of travel consumption per tourist to be RMB 9,500.

Future Outlook

Inbound tourism consumption by Chinese is expected to underpin Japanese consumption

- On 16th January 2018, Japan National Tourism Organization announced that the number of inbound tourist (estimate) increased + 19.3% YoY to the record high of approx. 28.7 million in 2017. Particularly, Chinese tourist number (largest of the inbound tourists) increased + 15.4% YoY to approx. 7.4 million surpassed Korea. The number of Chinese tourists visiting Japan is increasing along with increasing number of repeated visitors.
- "Spring Festival" holidays is a long holiday of the Greater China countries including Taiwan and Hong Kong. We expect large number of foreign visitors including those from the Greater China countries will visit Japan during "Spring Festival" this year and will underpin Japanese consumption.



Disclaimer

Please read this disclaimer carefully.

• This material is for non-Japanese institutional investors only.

• The research and analysis included in this report, and those opinions or judgments as outcomes thereof, are intended to introduce or demonstrate capabilities and expertise of Sumitomo Mitsui Asset Management Company, Ltd. (hereinafter "SMAM"), or to provide information on investment strategies and opportunities. Therefore this material is not intended to offer or solicit investments, provide investment advice or service, or to be considered as disclosure documents under the Financial Instruments and Exchange Law of Japan.

• The expected returns or risks in this report are calculated based upon historical data and/or estimated upon the economic outlook at present, and should be construed no warrant of future returns and risks.

• Past performance is not necessarily indicative of future results.

• The simulated data or returns in this report besides the fund historical returns do not include/reflect any investment management fees, transaction costs, or re-balancing costs, etc.

• The investment products or strategies do not guarantee future results nor guarantee the principal of investments. The investments may suffer losses and the results of investments, including such losses, belong to the client.

• The recipient of this report must make its own independent decisions regarding investments.

• The opinions, outlooks and estimates in this report do not guarantee future trends or results. They constitute SMAM's judgment as of the date of this material and are subject to change without notice.

• The awards included in this report are based on past achievements and do not guarantee future results.

• The intellectual property and all rights of the benchmarks/indices belong to the publisher and the authorized entities/individuals.

• This material has been prepared by obtaining data from sources which are believed to be reliable but SMAM can not and does not guarantee its completeness or accuracy.

• All rights, titles and interests in this material and any content contained herein are the exclusive properties of SMAM, except as otherwise stated. It is strictly prohibited from using this material for investments, reproducing/copying this material without SMAM's authorization, or from disclosing this material to a third party.

Registered Number: Kanto Local Finance Bureau (KINSHO) No.399

Member of Japan Investment Advisers Association, The Investment Trusts Association, Japan and Type II Financial Instruments Firms Association

© Sumitomo Mitsui Asset Management Company, Limited

